

# The pay plan *get paid at Posh*

BONUS										
Monthly Rank	PERSONAL		DOWNLINE							
	Weekly Commission	Personal Monthly Bonus	Frontline Title					Premiers		
			Protégé	Pink	Pink Plus 1	Pink Plus 2	Pink Plus 3	1st Gen.	2nd Gen.	3rd Gen.
Protégé	20%									
Pink	25%									
Pink Plus 1	25%	1%	2%	1%	1%					
Pink Plus 2	25%	3%	3%	2%	1%	1%				
Pink Plus 3	25%	5%	5%	4%	3%	2%	1%			
Premier	25%	6%	6%	5%	4%	3%	2%			
Silver Premier	25%	6%	6%	5%	4%	3%	2%	2%		
Gold Premier	25%	6%	6%	5%	4%	3%	2%	2%	3%	
Platinum Premier	25%	6%	6%	5%	4%	3%	2%	2%	3%	4%

Experience the **freedom, flexibility, and fun** of a Perfectly Posh business. If you're looking to share with a few family and friends or if you'd like to build a lasting, full-time income, our Pay Plan rewards you. Get paid on your sales and your team. **Grow your business YOUR way.**

## How is my commission check calculated?

The most important rule is: **Your Rank, Their Title.** To calculate how much you earned on the sales of Consultants in your downline, you simply need to know your Rank for that month and the Title of each of your Frontline Consultants. You are paid on the Team Volume (TV) of each of your Frontline Consultants.

QUALIFICATIONS				
Personal Volume (PV)	Team Volume (TV)	Company Volume (CV)	Qualified Frontline Consultant (QFC)	First Generation Premier
Enroll & Purchase Starter Kit				
\$1,000 Lifetime				
\$500 per month		\$2,000 per month	1	
\$500 per month		\$4,000 per month	2	
\$500 per month		\$8,000 per month	3	
\$500 per month	\$6,000 per month	\$20,000 per month	4	
\$500 per month	\$6,000 per month	\$30,000 per month	4	1
\$500 per month	\$12,000 per month	\$40,000 per month	4	2
\$500 per month	\$20,000 per month	\$100,000 per month	4	4

**What is PV and how does the retail price of an item and its commissionable volume relate?**

PV stands for **Personal Volume**. During any month, it is the total of your personal commissionable sales. This includes anything you sell to customers or buy for personal use. At Perfectly Posh, the commissionable value of an item is equal to its retail price. For example, if you are making 20% commission and sell \$100, you earn \$20—plain and simple.

**What is QFC?**

**Qualified Frontline Consultants** (QFC) are your personal recruits who sell 200 PV or more in a month.

**What are TV and CV, and what is the difference between my Team and my Company?**

Your Company includes you and every Consultant in your downline, regardless of their titles. Your **Company Volume** (CV) is simply the total PV for all Consultants in your Company. Your Team includes you and every Consultant in your downline who is not a Premier or in the downline of a Premier. Therefore, your **Team Volume** (TV) is simply the total sales volume for all Consultants in your Team. If you have not yet reached Premier, and neither has anyone in your downline, then your Company and your Team are the same. TV and CV only become different when someone in your downline promotes to Premier or above.